

浙江物产化工集团宁波有限公司

Zhejiang Materials Industry Chemical Group Ningbo Co., Ltd

成为全球化工行业的现代流通服务平台企业

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浙江物产化工集团宁波有限公司



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公司介绍

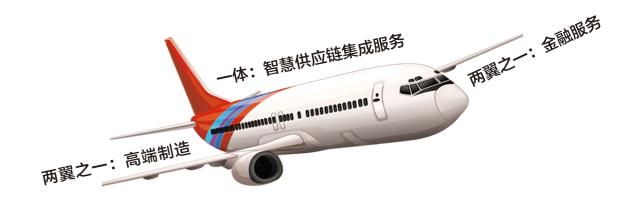
ABOUT US

浙江物产化工集团宁波有限公司成立于2011年,坐落于浙江省宁波国际金融中心,是物产中大化工集团有限公司的子公司,隶属于上市企业物产中大集团股份有限公司(前身"浙江物产",2022年五百强排名120位)。

物产中大集团股份有限公司(600704.SH)是浙江省省属特大型国有控股上市公司,致力于成为中国智慧供应链集成服务引领者,自2011年起连续12年入围世界500强(2022年列120位)。物产中大集团坚持"一体两翼"战略(以智慧供应链集成服务为主体,金融服务和高端制造为两翼),继续深入实施"流通4.0",全力打造以物联网、大数据、云计算等现代信息技术为支撑,以客户需求为驱动,以供应链企业利益相关方跨界融合、共生共赢为特征的智慧供应链。

Zhejiang Materials Industry Chemical Group Ningbo Co.,Ltd (Zjminb) was founded in 2011, located in the International Financial Center, Ningbo, Zhejiang Province. Zjminb is a subsidiary of Wuchan Zhongda Chemical Group, affiliated to a listed company, Wuchan Zhongda (WZ) Group (formerly "Zhejiang Materials Industry Group") which was ranked 170th in the Fortune 500 enterprises in 2021.

Wuchan Zhongda Group Co., Ltd. (600704.SH) is a large state-owned listed company under the jurisdiction of Zhejiang Province. It is committed to becoming a leader in China's smart supply chain integration services. Since 2011, it has been listed in the world's top 500 for 12 consecutive years .WZ Group adheres to "One body with two wings" strategy (Smart supply chain integration service as the body, financial service and high-end manufacturing as the two wings). WZ Group implement "Circulation 4.0" in depth, supported by modern information technologies such as the Internet of Things, big data, and cloud computing, and driven by customer needs. WZ Group is committed to building a smart supply chain characterized by cross-border integration, symbiosis and win-win situation among supply chain enterprise stakeholders.



1996

120

400

20000

1996年改制为集团公司

连续跻身世界500强

拥有各级成员公司400余家

有员工超2万人









发展历程 **OUR HISTORY**

浙江省物资局整体转 制组建为浙江省物产 集团公司

同年, 浙江中大集团 股份有限公司 (600704.SH)在上海 证券交易所挂牌上市

浙江中大集团股份 有限公司成立

1992

前身系 浙江省物资局

1954

1996

2022年8月3日, 2022《财富》世界500强 榜单正式发布,物产中大 (600704.SH) 以872.107亿美元的营收 位列第120名。

跃升至《财富》 世界500强第270位 【自2011年起 连续入围世界500强】

2022

实现整体上市 (600704.SH)

经浙江省人民政府

批准,浙江中大集

团的国有股权整体

无偿划拨给浙江省

物产集团公司

物产中大集团 股份有限公司

2015

2018



公司整体战略 OVERALL STRATEGY

■ 企业愿景

成为全球化工行业的现代流通服务平台企业

Enterprise Vision:

To become a modern circulation service platform enterprise in the global chemical industry.

■ 商业模式

- a. 供应链集成服务+产业链价值延伸
- b. 产业银行+公共服务平台

Business Models:

- a. Supply chain integrated services + industry chain value extension
- b. Industrial Bank + public service platform

■ 业务定位

- a. 全球500强化工企业和中国500强化工企业之间的服务贸易
- b. 做上述企业和广大中下游企业之间的桥梁

Business Orientation:

- a. Service trade between the global top 500 chemical enterprises and China's top 500 chemical enterprises
- b. As the bridge between the enterprises mentioned above and the vast middle and lower reaches of enterprises

■ 经营理念

帮助客户实现价值的同时实现公司利润

Business Philosophy:

Help customers realize value while creating profits

■ 企业文化

快乐地工作,幸福地生活

Corporate Culture:

Work pleasurably and live happily

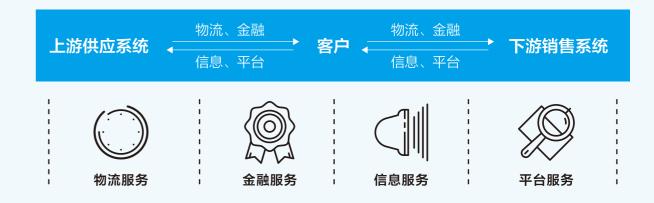


公司经营

COMPANY OPERATION

公司践行 "流通4.0 "的服务理念,主营业务为提供油品及化工全产业链产品领域的物流、金融、信息、平台四个方面的集成服务,致力于成为 "全球化工行业的现代流通服务平台 ",坚持 "供应链集成服务+产业链价值延伸、产业银行+公共服务平台 "的商业模式,业务遍及全球及全国30多个国家及地区,供应链集成服务能力及产业链整合能力强。

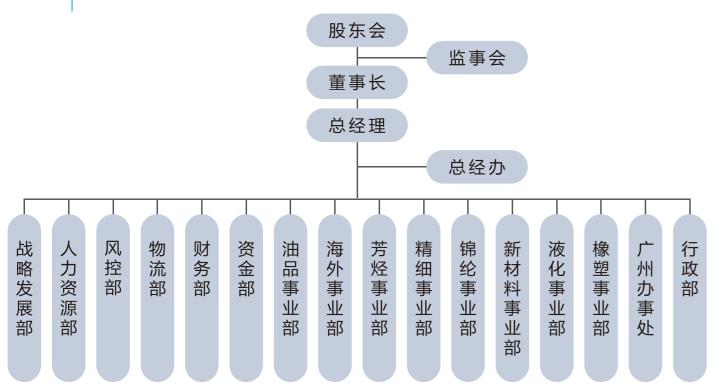
Since its establishment, the company. has formed a very clear strategic positioning, implementing 'Circulation 4.0' service concept. The Company. is committed to become 'a platform enterprise providing modern circulation service for the global chemical industry', and adheres to the 'supply chain integration service + industry chain value extension & industrial bank + public service platform' business model. We specialize in supply chain services of chemical products, supply chain finance, logistics, Information and platforms services. The Company. has strong supply chain integration service ability and industrial chain integration ability and the business of the company. covers all over the country and more than 30 countries and regions in the world.



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公司组织架构

ORGANI ZATIONAL STRUCTURE



公司下设有宁波凯优国际贸易有限公司、舟山浙物石油化工有限公司、物产中大新材料科技 发展(浙江)有限公司和凯迪国际(香港)有限公司4家全资子公司,控股浙江鸿展化工科技有限 公司、浙江物产春达化工有限公司、物产中大新立科技发展(浙江)有限公司、物产中大石油 化工(浙江)有限公司,为公司油品、海外、乙醇、增塑剂和新材料等供应链项目提供多元 化平台。



公司合作客户 **BUSINESS PARTHERS**

























































产业布局 INDUSTRIAL LAYOUT

油品板块 CHEMICAL & OIL SECTOR

主营油品业务,为国内外大型工厂及贸易商提供供应链集成服务。主营产品包括:石脑油、汽油、柴油、煤油、燃料油、基础油、混合芳经等。目前已和Vitol、BP、中联油、中石化等世界500强优质供应商建立良好合作关系,力争成为国际油品行业领先的流通集成服务商。



The department focuses on the aromatics industry chain, aiming to consolidate our company's advantages in the market, expand the customer base of terminal unsaturated factories, accurately grasp the industry dynamics of the entire chain and deeply promote the value of the industry.

Main products: pure benzene, toluene, xylene, styrene, anhydride, etc.



海外板块 OVERSEAS SECTOR

主营酒精、芳经类产品的内贸及进口业务。 主营产品包括:酒精、增塑剂、丙烷、丙烯、 丁辛醇、甲醇、乙二醇、纯苯、苯乙烯、甲 苯、二甲苯等。酒精板块布局东北玉米、进 口木薯、华南糖蜜、DDGS,为酒精生产 提供原材料,同时将成品分销至化工、 透、消毒剂等行业,实现国内外综合产业 局。同时作为公司的实业投资板块,海外部 尝试打造从原料到终端产业园内的产业生态 组织者。

Mainly engaged in alcohol, plasticizer producets.

Main products: alcohol, plasticizer, propane, propylene, butanol, methanol, ethylene glycol, purebenzene, styrene, toluene, xylene, etc. Alcohol segment provides raw materials for ethanol producers, while distributing finished goods to chemical, pharmaceutical, disinfectants, etc., As the company's industrial investment section, Overseas Sector tries to become an Industrial Ecological Organizer in the industrial park from raw materials to terminal.

芳烃板块 AROMATICS SECTOR

value of the industry.

聚焦芳烃类产业链,巩固公司纯苯、甲苯、二甲苯、苯乙烯、苯酐等品种在市场中的优势;壮大终端不饱和工厂客户群体,精准把握全链条行业动态,深度发扬产业价值。

The department focuses on the aromatics industry chain, aiming to consolidate our company's advantages in the market, expand the customer base



Main products: pure benzene, toluene, xylene, styrene, anhydride, etc.



精细板块 FINE CHEMICALS SECTOR

主营华南油漆涂料行业原材料配送业务。主营产品包括:醋酸丁酯、醋酸乙酯、甲醇、颜料等。目前已和立邦漆、嘉宝莉、山东金沂蒙、东营盛裕、利而安集团等国内多家油漆涂料行业大型企业开展合作,并且是巴斯夫集团一系列精细化工产品的中国区域分销商。

Mainly engaged in the distribution of raw materials in the paint and coating industry in South China.

Main products: butyl acetate,ethyl acetate,methanol, andpigments. At present, we have cooperateR with many large domestic paint and coating companies such as Nippon Paint, Jiabaoli, Shandong Jinyimeng, Dongying Surbana Yu, Li'er an Group etc., and is the regional distributor of a series of finechemical products of the BASF Group in China.

of terminal unsaturated factories, accurately grasp the industry dynamics of the entire chain and deeply promote the

锦纶板块 NYLON SECTOR

主营锦纶上下游产品,包括纯苯,环己酮,己内酰胺,PA6等。目前跟神马化工,鲁西集团,兖矿化工,华鲁恒升,阳煤太化等大型企业开展合作。

The main products of the department are the industrial chain of nylon., including pure benzene, cyclohexanone, caprolactam, PA6, etc.

The department has cooperated with large enterprises such as SHENMA GROUP, LUXI GROUP, YANKUANG GROUP, HUALU-HENGSHENG CHEMICAL CO, YANGMEITAIHUA GROUP, etc.



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新材料板块 NEW MATERIALS SECTOR

旨在打通汽车全产业链,为国内外优质汽车品牌提供上游材料、内外饰件、产业园规划以及全球金融方案等全方位配套服务。目前已与朗盛化学、长城汽车、吉利汽车、伟巴斯特等优质企业进行战略合作。

The department aims to open up the whole automotive industry chain, providing a full range of supporting services such as upstream materials, interior and exterior decoration, industrial park planning and global financial solutions for domestic and foreign high-quality automobile brands. At present, we have reached strategic cooperation with Lanxess Chemical, Great Wall Automobile, Geely Automobile, Webasto and other high-quality enterprises.



液化板块 LIQUEFIED SECTOR

主营液体化工业务,提供液体化工产品一整套供应链集成服务,其中增塑剂板块已经实现了整个产业链集成服务。主营产品包括:增塑剂(DOP、DBP、DOTP等)以及各种苯类、醇类液体产品。目前已和中石化、中石油等世界500强企业成为长期战略合作伙伴,并且在整个东南亚增塑剂领域已经初步成为了一个小型的生态组织者。

Mainly engaged in the liquid chemical business, in which theplasticizer segment has realized the entire industrial chainintegration service.

Main products: plasticizers (DOP,DBP,DOTP, etc.),variousbenzene,and alcohol liquid products. At present,we have become a long-term strategic partner with Fortune 500companies such as Sinopec and Petro China, and has initially become a small ecological organizer in the plasticizer field of Southeast Asia.

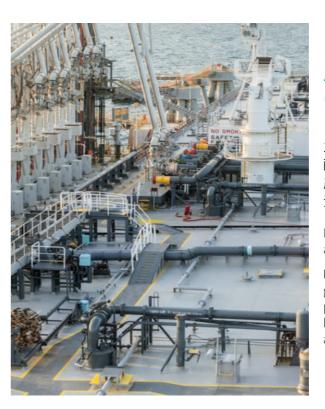
橡塑板块 RUBBER AND PLASTIC SECTOR

主营橡胶塑料业务,在橡塑行业内为增长型的优秀企业提供供应链集成服务。主营产品包括:聚丙烯、聚乙烯、聚氯乙烯、聚苯乙烯、热塑性丁苯橡胶、丁基橡胶等。目前已与Sabic、固特异、马牌等世界500强企业进行战略合作。

Mainly engaged in rubber and plastics business, providing supply chain integration services for outstanding growthen terprises in the rubber and plastics industry.



Main products: polypropylene,polyeryienie, ptyinly ochloride,polystyrene,thermoplastic styrene puaareerubber, butyl rubber,etc. At present, we have estapsneastrategic cooperation with Sabic,Goodyear,Conuneniai anuother Fortune 500 companies.



广州办事处 GUANG ZHOU OFFICE

主营芳焰类及不饱和树脂类产品业务。主营产品包括:苯 酐,苯乙烯,乙二醇,二甘醇、甲苯、二甲苯、不饱和 产品、型材成品等。目前已和中石化,中石油,中海 油,中化达成长期合作。

Mainly engaged in the business of aromatic hydrocarbons and unsaturated resin products.

Main products: phthalic anhydride, styrene, ethylene glycol, diethylene glycol, toluene, xylene, unsaturated products, finished products, etc. At present, we have reached long-term cooperation with Sinopec, PetroChina, CNOOC and Sinochem.

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企业文化 **CORPORATE CULTURE**

我们大力践行 " 快乐地工作, 幸福的生活 " 的文化理念, 开展丰富多彩的文化活动, 提升员工的幸福感,我们勇于承担社会责任,积极帮助有需要的人。

It has vigorously implemented the cultural concept of "work pleasurably and live happily" and launched a variety of corporate cultural activities to constantly improve employees sense of happiness and fulfillment. We actively take social responsibility and strive to help those who are in need to contribute to public welfare.



★ 文化活动

国学文化 中华历史

亲情文化

部门团建/文化墙 益智文化社

......

晨练

运动会

各类交流赛

素质拓展

孝道文化

羽毛球/篮球/瑜伽/健身俱乐部 钉钉运动

.

家庭日 素养提升培训 摄影比赛 公益活动 疗休养 登山徒步活动

.







■ 团队建设









年轻+能力+品质

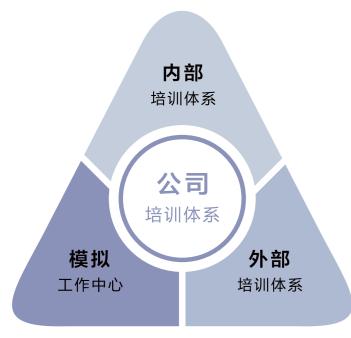








打造强有力、高素质管理团队







晨练+比赛+社团



多元化素质拓展



带薪休假+庆牛+体料



多方位宽领域为员工谋幸福

■ 社会责任

